

QUALIFICATIONS OF ANDRIA K. BURKE, MAI

PROFESSIONAL ACHIEVEMENTS

Designated Member, Appraisal Institute, MAI Certificate Number 11689, since 2001
Arizona State Certified General Real Estate Appraiser, Certificate Number 30691
President, Tucson CREW, 2010
Regional Commissioner, AYSO Region 350, 2010-12
2009 CCIM Market Forecast Winner, Appraisal Category
2006 Chapter Award, Tucson CREW
Member, Arizona State Board of Equalization, 2002-06
President, Southern Arizona Chapter of the Appraisal Institute, 2002
Partner, Arizona-Kazakhstan Real Estate Appraisers Partnership, 2002-04

PROFESSIONAL EXPERIENCE

2017 – current: AVP/Valuation Manager – Office Manager, Phoenix RETECHS Office,
Wells Fargo Bank
2013 – 2017: AVP/Valuation Consultant 3 (Senior Review Appraiser),
RETECHS, Wells Fargo Bank
2005 – 2013: Partner, Burke ♦ Weissenborn, LLC
1992 - 2005: Associate Appraiser, Sanders K. Solot & Associates, Inc.
1989 - 1992: Associate Appraiser, Southwest Appraisal Associates, Inc.

Appraisal experience includes many types of real property including: multi-family residence, subdivisions, sorority/fraternity house, offices of all types, retail commercial, regional mall, industrial (cold & dry storage), vacant land, ranch land, hotel, B&B's, grain elevator, leased fee & leasehold interests, partial & partnership interests, utility & conservation easements, and a small town.

Geographical areas of valuation experience include primarily Southern Arizona.
Review experience for WF primarily includes Arizona and Nevada.

RECENT PROFESSIONAL EDUCATION

7-hour National USPAP Update, 2004, 2005, 2006, 2008, 2010, 2014, 2016
Completed Appraisal Institute's continuing education program through December 31, 2021.

Sampling of recently attended seminars for continuing education:

"Partial Interest Valuation - Undivided", Appraisal Institute (AI), 2000
"Evaluating Commercial Construction", AI, 2005
"Uniform Appraisal Standards for Federal Land Acquisitions "Yellow Book", 2007
"Valuation of Conservation Easements", AI, 2008
"Condemnation Appraising: Advanced Topics & Applications", 2008, AI
"Eminent Domain & Right-of-Way Symposium", 2010, IRWA, Saguaro Chapter
"Litigation Appraising: Specialized Topics & Applications", 2011, AI
"Valuation of Distressed Properties", 2011, AI
"Fundamentals of Separating Real Property, Personal Property & Intangible Business Assets", 2012, AI
"Marketability Studies", 2014, AI
"Medical Facilities Meeting Evolving Demands", 2014, Southern AZ Chapter of AI/
Tucson CREW
"Housing & Land: Market Perspectives", 2014, 2015, 2016, Southern AZ Chapter, AI
"Spring Ag Forum", 2015, AZ Chapter ASFMRA

"Commercial Real Estate Trends Forum" 2016, Phoenix Chapter, AI
"Residential & Commercial Valuation of Solar", 2016, AI (passed the exam)

Professional Development Programs Completed – Appraisal Institute

"*Valuation of Conservation Easements*", May 23, 2008, as offered by the American Society of Appraisers, the American Society of Farm Managers and Rural Appraisers and the Appraisal Institute and endorsed by the Land Trust Alliance. I have completed the Valuation of Conservation Easements educational requirements and passed the examination.

"*Valuation of the Components of a Business Enterprise*", March 2012. I have completed the program's curriculum and passed the examination.

FORMAL EDUCATION

Bachelor of Arts Degree in English, University of Arizona, May 1989.

OTHER EXPERIENCE/VOLUNTEER WORK

APPRAISAL INSTITUTE

Member, Appraisal Standards Committee, National, 2005-2006
Project Team Member, Leadership Development Workshop, National, 2006
Chapter Services Representative, Region VII, 2004-2005
President, Southern Arizona Chapter, 2002
Member, Board of Directors, Southern Arizona Chapter, 1998-2003, 2005-07
Chairman, Education Committee, Southern Arizona Chapter, 1999, 2003-2005, 2017
Member, Education Committee, Southern Arizona Chapter, 2015-2016

TUCSON COMMERCIAL REAL ESTATE WOMEN (CREW)

President, Tucson Chapter, 2010
Chairman, Awards Committee, 2015-2017
Chairman, Career Outreach Committee, 2015
Chairman, CREW Careers Committee, 2006, 2007
Member, Board of Directors, 2006-07, 2009-2011
Chairman, Education Committee, 2004. Member, Education Committee, 2015-2016.
Member, Founding Board of Directors, 2002-2004

AMERICAN YOUTH SOCCER ASSOCIATION (AYSO)

Regional Commissioner, Region 350, 2010-2012

- Managed 60 teams and 100+ volunteers
- Facilitated an increase in players from 150 to 400
- AYSO President's Circle Award, 2011 and 2012
- AYSO Platinum Region Award, 2011
- Volunteer Referee, Region 350/Area 12A, Current

Certified as: Coach Instructor, Intermediate Coach and Regional Referee