

Qualifications of Ms. Terry L. Autrey, MAI, MBA

AUTREY APPRAISALS, Inc.
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Coral Springs, Florida 33071
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Background Summary:

Extensive real estate appraisal and review of all commercial and industrial property types. MAI (Member of the Appraisal Institute), MBA Finance graduate, State-certified general appraiser, and President/owner of Autrey Appraisals.

Employment History:

Autrey Appraisals, Inc., Coral Springs, Florida President/owner	1994-Present
Chase Manhattan Bank, Boca Raton, Florida Senior appraiser	1990-1994
W.H. Reeve & Associates, Fort Lauderdale, Florida Associate Appraiser	1988-1990

Professional Associations:

Appraisal Institute MAI designated membership #9387 (5/6/1992)
Florida State Certified General Real Estate Appraiser #RZ823 (4/6/1991)
Women's Business Enterprise (WBE) Certification for the State of Florida

Appraiser Special Magistrate
Broward 1998-2008, 2011-current
Palm Beach 1994-2003, 2009-current
Miami-Dade 1996-1999

Expert Witness in Broward County - 17th Circuit Court Civil Division

Education:

Master of Business Administration, Finance, Florida Atlantic Univ., 1996 (3.83 GPA/4.0)
Master of Music, University of North Texas, 1986
Bachelor of Music, University of North Texas, 1983

Appraisal courses:

Real Estate Appraisal Principles
Basic Valuation Procedures
Applied Residential Property Valuation

Capitalization Theory & Technique - Part A
Capitalization Theory & Technique - Part B
Case Studies in Real Estate Valuation
Standards of Professional Practice (SPP) and Parts A, B, and C
Uniform Appraisal Standards for Federal Land Acquisitions: Practical Applications
Evaluating Commercial Construction

Professional Development Programs

Personal property / Business Enterprise

Fundamentals: Separating Real Property, Personal Property, & Intangible Business Assets

Litigation

The Appraiser as an Expert Witness: Preparation & Testimony

Litigation Appraising: Specialized Topics and Applications

Condemnation Appraising: Principals & Applications

Appraisal seminars:

2017 International Valuation Conference in Canada, as well as...

Analyzing Distressed Real Estate	Lease Abstracting and Analysis
Analyzing Operating Expenses	Litigation Assignments: Atypical Cases
Appraisal of Nursing Facilities	Litigation Skills for the Appraiser
Appraising from Blueprints/specifications	Market Analysis: Site to Do Business
Business Practices and Ethics (ongoing)	National USPAP updates (ongoing)
Commercial Appraisal Productivity	Public Sector Appraising: Overview
Critical Thinking in Appraisals	Real Estate Forecast
Dynamics of Office Building Valuation	Scope of Work and new requirements
Effective Appraisal Writing	Supervisor Trainee Roles and Rules
Eminent Domain/Condemnation Appraising	Tightening the Appraisal
Feasibility, Market value, Investment timing	The Valuation of Wetlands
Florida Appraisal Law updates (ongoing)	Trial Components: Recipe for Success
Internet Search Strategies for Appraisers	Understanding Limited Appraisals

Types of Appraisal Assignments:

Office buildings	Medical buildings
Shopping centers	Restaurants
Industrial buildings	Self-storage facilities
Cold storage facilities	Car dealerships
Apartment buildings	Condominium complexes/conversions
Residential subdivisions	Condominium units
Mixed planned unit developments	Vacant land
Assisted living facilities	Hotels/motels
Private schools	Churches/religious facilities

Gas stations/convenience stores
Golf courses/country clubs
Residence and condo reviews

Automotive buildings
Marinas
Special-purpose

Application of Appraisals:

Mortgage loan underwriting
Litigation and bankruptcy
Short sale and foreclosures
Feasibility analysis

Acquisition or sale
Arbitration
Gift and estate tax matters
Condemnation, partial and whole takes

Client List:

Financial Institutions

ABP Capital	First National Bank of S. Fl.	Regions Financial Group
Bank of America	First State Bank	Republic National Bank
Bank of the West	FundsAmerica Funding Corp.	Sabadell United Bank
Bank One Corporation	GE Capital Corporation	Silver Hill Financial
BankUnited	Horizon Bank	State Farm Bank
Britestar Financial	Iberia Bank	Sterling Bank
Centennial Bank	Independent Bank	Stonegate Bank
Citibank	Interbay Funding, LLC	SunTrust Bank
City National Bank	Ironstone Bank	TD Bank
CNL Bank	Mercury Real Estate	TotalBank
Commerce Bank	Pace Realty Advisors, LLC	Union Bank of Florida
Community Bank	PNC Bank	Valley Bank
First Capital Bank	Regions Bank	Wells Fargo Bank

Other Organizations

Al Hendrickson Toyota	Florida Business Development Corp.
Calvary Chapel of Fort Lauderdale	Habitat for Humanity
CB Richard Ellis	NAI Utah Commercial Real Estate
Citizens Insurance	Tandacon Solutions, LLC
First Data Corporation	U.S. Small Business Administration

Government entities

Broward County Real Property Div.	Florida Department of Transportation
City of Deerfield Beach	School Board of Broward County
City of Delray Beach	School Board of Palm Beach County
City of Hallandale Beach	Town of Davie
City of Parkland	Town of Southwest Ranches

City of Pompano Beach
City of Pembroke Pines
Florida Dept. of Environment Protection

Trust for Public Land
United States Postal Service

Attorneys & Legal Counsel

Adorno & Yoss, LLP
Anthony J. Titone, attn.
Benson, Mucci & Associates, LLP
Butzel Long, attorneys
Frank, Weinberg & Black, P.L.
Hark, Burkhalter, Yon, PL
Jani E. Maurer, attn.
Krupnick, Campbell, Malone, Buser Slama, Hancock, et.al.
Lerner, Greenberg, Stemer, LLP
Michael B. Nipon, attn.
Robert Dapelo Esq., PC
Roger Shaffer, attn.
Valerie E. Pitt, attn.
Saavedra, Pelosi, Goodwin, & Hermann, A.P.A.
Stephen Karaski, Esq.

