

John C. Reyle, MAI, AI-GRS, President
Certified General Real Estate Appraiser
Bruce W. Reyle & Company, Inc.
3837 Plaza Drive, Fairfax, Virginia 22030
jreyle@reyle.com or commercial @reyle.com

EDUCATION:

Virginia Commonwealth University, Master of Science in Business (1986)

- *Concentration in Real Estate and Urban Land Development*

University of Virginia, Bachelor of Science in Commerce Degree (1980)

- *Concentrating in Accounting*

- Successful completion of over 500 hours of state approved real estate appraisal courses
- Over 1800 commercial properties appraised since the year 2000 to include commercial, retail, land, and industrial uses, as well as special purpose properties and Eminent Domain appraisal work
- Certified by the Appraisal Institute to complete Historic Preservation Easement appraisals

AFFILIATION & DESIGNATIONS:

- Member of the Appraisal Institute- current holds MAI designation and signatory
- Washington, D. C. Chapter President of the Appraisal Institute 2009 - 2010
- Certified Public Accountant
- Chamber of Commerce member since 1995
- Central Virginia Chapter Education Chairman 1990 – 1991

DESIGNATIONS:

- MAI (Member Appraisal Institute #11943)
- AI-GRS, Appraisal Institute Certified Reviewer

LICENSURES:

- Certified General Real Estate Appraiser, Commonwealth of Virginia (#4001 000310)
- Certified General Real Estate Appraiser, District of Columbia (#GA11495)
- Certified General Real Estate Appraiser, West Virginia (CR417)
- Certified General Real Estate Appraiser, Maryland (32037)

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EXPERIENCE:

- Active Certified General Real Estate Appraiser in Virginia and the District of Columbia, West Virginia, and Maryland
- Appraisal experience with commercial, residential, industrial, retail and special use properties, as well as land, subdivisions, estates and conservation easements
- Specialization in complex properties in the market of Northern Virginia
- Valuation experience with proposed and existing commercial properties in Arlington, Loudoun, Fauquier, Fairfax, Prince William, Clarke, Frederick, Warren and Culpeper Counties. Virginia Beach, Virginia and the City Roanoke, Virginia, Botetourt County
- Extensive experience with cost approach methods and manuals
- Extensive experience as an expert witness in Eminent Domain cases
- Extensive experience with absorption studies, discounted cash flow analyses, interim uses as well as highest and best uses, market and investment analyses
- Resourceful research skills to extract data from the market
- Expert witness involving court testimony

APPRAISAL EXPERIENCE:

January 1999 to Present, President, Bruce W. Reyle & Co. Inc., Management of the company, preparation and review of commercial and residential appraisals.

May 1995 to January 1999, Senior Commercial Appraiser, Bruce W. Reyle & Co., Inc. Responsibilities include the valuation of commercial properties.

January 1986 to April 1995, Staff Appraiser, Barton & Company. Responsibilities include the valuation of commercial and residential properties.

May 1984 to January 1986, Staff Appraiser, Tolleson and Company. Experienced included both commercial and residential real estate valuations.

July 1983 to December 1983, Staff Appraiser, Bruce W. Reyle & Co., Inc. Responsible for the valuation of commercial and residential real estate.

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EXPERT WITNESS TESTIMONY:

Commonwealth Transportation, Commissioner of Virginia
V. Barney Fineblum and Charles Santos,
Trustees of the Jack Schrier Irrevocable
Trust, Caren Schrier Spinner, Sunoco, Inc., et al.
Case No.: CL-2008-0005457
Fairfax County Circuit Court

B & B Holdings

V. Roanoke Redevelopment of Housing Authority
Case No. : 770CL07001348-00
Roanoke City Circuit Court

City of Virginia Beach

V. Luther M. Palmer
Case No. : CL07003890
Fairfax County Circuit Court

Commonwealth Transportation Commissioner of Virginia

V. Taco Bell of America, Inc.
Case No.: CL-2008-0002132
Fairfax County Circuit Court

Commonwealth Transportation Commissioner of Virginia

V. GOH Merrifield, LLC
Case No.: CL-2008-0004661
Fairfax County Circuit Court

Mark Osborn et als

V. Commissioner of Highways
Case No.: CL-13-216
Stafford County Circuit Court

Commissioner of Highways

V. Bland A. Painter, III, and Betty J. Painter
Case No.: 14000712-00
Botetourt County Circuit Court

Fidelity National Title Insurance

V. Lester B. Oden
Case No.: CL-1500038-00
City of Winchester Circuit Court

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PROFESSIONAL COURSES:

Appraisal Standards Board
Land Valuation Adjustment Procedures
Appraisers in the Ring:
Government Relations 101
Evaluating Commercial Construction
Highest & Best Use Concepts
Appraisal Foundation Update
Standards of Prof. Practice, Part C
Report Writing and Valuation Analysis
Advanced Income Capitalization
Advanced Applications
Standards of Professional Practice, Part B
Standards of Professional Practice,
Understanding Limited Appraisals - General
Residential Valuation
Standards of Professional Practice
Cap Theory & Tech, Part A
Basic Valuation Procedures
R.E. Appraisal Principles
Appraising Family Limited Partnership
Appraising Historic Preservation Easements
7-Hour National USPAP Update Course
Real Estate Market Update:
Regional Development Update
Online Business Practices and Ethics
AI/ASA Asset Valuation Joint Conference
Subdivision Valuation
Litigation Skills for the Appraiser
Partial Interest Valuation Divided
Appraisal Review
Supporting Capitalization Rates
Appraisal Review - General
International Valuation Standards: China
USPAP Updates
7-Hour National USPAP Update Course
Disassembling Assemblage
Understanding and Testing DCF
Committee CE Credit – Chapter level

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REPRESENTATIVE APPRAISAL CLIENTS:

Access National Bank	SunTrust Bank
American Security Bank	The Fauquier Bank
Alliance Bank	Towne Bank
Apple Federal Credit Union	Towne of Herndon
BB&T Bank	US Small Business Administration (SBA)
Bank of America (Home Focus)	United States Park Service
Burke and Herbert Bank & Trust	United States Postal Service
Chain Bridge Bank	United States Corps of Engineers
Chevy Chase Bank	Virginia Commerce Bank
City of Fairfax	Virginia Department of Transportation
Civil War Trust	Virginia Heritage Bank
Department of the Interior	Waldo and Lyle, LLP
Eagle Bank	Washington First Bank
Fairfax County Department of Housing & Community Development	Washington Metropolitan Airports Authority
Fairfax County Park Authority	
First Citizens Bank	Wells Fargo
Freedom Bank of Virginia	
First Virginia Commerce Bank	
George Mason Mortgage	
Government Service Administration (GSA)	
Holland & Knight, LLP	
Industrial Bank	
John Marshall Bank	
Loudoun County Services	
Loudoun National Bank	
Main Street Bank	
Marshall National Bank	
Navy Federal Credit Union	
Northern Virginia Conservation Trust	
Northern Virginia Park Authority	
Pentagon Federal Credit Union	
PNC Bank	
Presidential Mortgage	
Prince William County	
Rust & Rust Law Firm	
Sandy Spring Bank	
Severn Mortgage Corp.	
Severn Savings Bank	
Sona Bank	
Stellar One Bank	