

# John Swanberg, MAI, AI-GRS

(757) 332-0370

4320 Blackbeard Road  
Virginia Beach, Virginia 23455-2124  
[jswanberg26@gmail.com](mailto:jswanberg26@gmail.com)

## Summary Statement

Professionally designated MAI and AI-GRS. Experienced in commercial real property valuation and appraisal review. Demonstrated management, leadership, training, analytical and entrepreneurial skills. Proven ability to function in a team environment, independently, and cross-functionally. Master of Business Administration. Bachelor of Science in Commerce with Distinction.

## Experience

### **Realty Advisory Group, LLC | October 2017 to present**

Sole Member | Virginia Beach, Virginia

### **Naval Facilities Engineering Command | February 2012 to present**

NAVFAC Atlantic Appraiser / NAVFAC Headquarters Assistant Chief Appraiser | Norfolk, Virginia

### **Naval Facilities Engineering Command | May 2009 to February 2012**

NAVFAC Mid-Atlantic Senior Staff Appraiser | Norfolk, Virginia

### **John Swanberg | January 1996 to May 2009**

Individual/sole proprietor real estate appraiser | Virginia Beach, Virginia

### **Realty Advisory Group, Inc. | January 1987 to December 1995**

Commercial real estate appraiser | Virginia Beach, Virginia

## Real Estate Appraisal Designation / Licensing / Certification

- Appraisal Institute | MAI and AI-GRS Professional Designations | 38255
- Commonwealth of Virginia | Certified General Real Estate Appraiser | 4001000345

## Education

### **University of Kentucky | Master of Business Administration**

- August 1986 | Lexington, Kentucky

### **University of Virginia | Bachelor of Science in Commerce with Distinction**

- May 1985 | Charlottesville, Virginia



## Appraisal Education Since January 2009

### Appraisal Institute

- Uniform Appraisal Standards for Federal Land Acquisitions: Practical Applications | 11/08/2017 – 11/09/2017 | Lewiston, Maine
- Review Case Studies – General | 07/31/2017 – 08/04/2017 | San Diego, California
- Advanced Concepts & Case Studies | 07/10/2017 – 07/15/2017 | Louisville, Kentucky
- Yellow Book Changes – Overview for Appraisers | 01/11/2017 | Webinar
- Advanced Income Capitalization | 09/12/2016 – 09/16/2016 | Pleasanton, California
- Review Theory – General | 08/15/2016 – 08/19/2016 | Orlando, Florida
- 7-Hour National USPAP Update Course | 12/10/2016 | Norfolk, Virginia
- Business Practices and Ethics | Completed 08/04/2015 | Online
- Application & Interpretation of Simple Linear Regression | 06/11/2015 – 06/12/2015 | Las Vegas, Nevada
- Supervisory Appraiser / Trainee Appraiser Course | 05/28/2015 | Tallahassee, Florida
- Valuation of Conservation Easements | 04/27/2015 – 05/01/2015 | Norfolk, Virginia
- Appraisals Through the Eyes of the Reviewer | 03/03/2015 | Cary, North Carolina
- Timber Property Valuation | 03/02/2015 | Cary, North Carolina
- Quantitative Analysis | 12/08/2014 – 12/12/2014 | Oakland, California
- Condemnation Appraising: Principles & Applications | 02/05/2014 – 02/07/2014 | Orlando, Florida
- 7-Hour National USPAP Update Course | 02/04/2014 | Orlando, Florida
- Residential & Commercial Valuation of Solar | 11/05/2013 – 11/06/2013 | Sterling, Virginia
- 7-Hour National USPAP Update Course | 02/11/2013 | Fairfield, California
- Appraising the Appraisal: Appraisal Review-General | 02/08/2013 | Pleasanton, California
- Overview of 2011 International Valuation Standards | 10/17/2012 | Webinar
- General Appraiser Market Analysis and Highest & Best Use | 07/24/2012 – 07/27/2012 | Aurora, Colorado
- 7-Hour National USPAP Update Course | 04/08/2011 | Gray, Tennessee
- Uniform Appraisal Standards for Federal Land Acquisitions: Practical Applications | 04/04/2011 – 04/05/2011 | Memphis, Tennessee
- Uniform Appraisal Standards for Federal Land Acquisitions: Practical Applications | 10/04/2010 – 10/05/2010 | Warwick, Rhode Island
- The Lending World in Crisis – What Clients Need Their Appraisers to Know Today | 07/21/2010 | Washington, DC
- 2010 Washington Summit | 07/19/2010 – 07/20/2010 | Washington, DC
- Business Practices and Ethics | 02/26/2010 | Orlando, Florida
- Appraisal Curriculum Overview | 02/24/2010 – 02/25/2010 | Orlando, Florida
- Federal Agency Update | 01/26/2010 – 01/28/2010 | Las Vegas, Nevada
- General Appraiser Site Valuation & Cost Approach | 09/22/2009 – 09/25/2009 | Livermore, California
- 7-Hour National USPAP Update Course | 09/18/2009 | Pleasanton, California
- Wall Street and Valuing Producing Real Estate | 09/17/2009 | Pleasanton, California

### Department of the Navy | Naval Facilities Engineering Command

- Mineral Rights Market Value Appraisal Methodology | 05/24/2016 – 05/26/2016 | Hesperia, California

### The International Right of Way Association

- 421 – The Valuation of Partial Acquisitions | 04/26/2016 – 04/29/2016 | San Antonio, Texas
- 403 – Easement Valuation | 02/10/2016 | Montgomery, Alabama