

QUALIFICATIONS OF GORDON L. WICKER, MAI

State of Arizona Certified General Real Estate Appraiser, Certificate #30922

PROFESSIONAL EXPERIENCE

- July 2011 to present – President, Quality Valuation, Inc.
- August 1993 to July 2011 – KBCA, Inc., dba AXIA Real Estate Appraisers (formerly KB Real Estate Appraisers). Chief Operations Officer July 2005 - July 2011.
- July 1991 to August 1993 - Dietrich & Hawkins, Ltd.
- July 1990 to July 1991 - Commercial Appraisal Department of Burke Hansen, Inc.

PROFESSIONAL AFFILIATIONS & MEMBERSHIPS

- Member of the Appraisal Institute
- Director, Southern Arizona Chapter of the Appraisal Institute

FORMAL EDUCATION

Bachelor of Science in Business Administration, University of Arizona, Tucson, Arizona, with Majors in Finance and Real Estate – May, 1989

PROFESSIONAL EDUCATION

- Finance 261 - successful completion of Arizona Licensing
- Business Law
- Real Estate Law
- Arizona Real Estate Law by Hogan School of Real Estate, Tucson, Arizona
- Finance 361 - Principles of Real Estate Appraisal
- 1A1 - Real Estate Appraisal Principles
- 1A2 - Basic Valuation Principles
- 1B1 - Capitalization Theory & Techniques Part A
- 1BB - Capitalization Theory & Techniques Part B
- Geography and Urban Development
- Finance 465 - Capitalization Theory and Techniques
- Standards of Professional Practice Part A
- Standards of Professional Practice Part B
- Standards of Professional Practice Part C
- Advanced Sales Comparison & Cost Approaches
- Highest & Best Use & Market Analysis

Qualifications of Gordon L. Wicker (continued)

SEMINARS/CONTINUING EDUCATION

- 2014
 - CCIM Pima County Commercial Real Estate Forecast (Panelist – Industrial Sector)
 - 7 Hour 2012-2013 USPAP Update Course
- 2013
 - CCIM Pima County Commercial Real Estate Forecast (Winner – Appraisal Category)
 - Housing and Land: Market Perspective
 - Discounted Cash Flow Model: Concepts, Issues and Apps
- 2012
 - CCIM Pima County Commercial Real Estate Forecast (Winner – Appraisal Category)
 - Appraising the Appraisal
 - 7 Hour 2012-2013 USPAP Update Course
- 2011
 - CCIM Pima County Commercial Real Estate Forecast (Winner – Appraisal Category)
 - Commercial Appraisal Engagement & Review
 - Appraisal Curriculum Overview
- 2010
 - 7 Hour 2010-2011 USPAP Update Course
 - CCIM Pima County Commercial Real Estate Forecast (program committee and presenter)
- 2009
 - Uniform Standards for Federal Land Acquisitions
- 2008
 - Supervising Beginning Appraisers
 - Successful completion of Comprehensive Exam for Appraisal Institute
 - 7 Hour 2008 USPAP Update Course
 - CCIM Pima County Commercial Real Estate Forecast Winner (Appraisal Category)
- 2007
 - Advanced Income Capitalization
 - Business Practices & Ethics
 - Advanced Applications
- 2006
 - Report Writing & Valuation Analysis
 - 7 Hour 2006 USPAP Update Course

APPRAISAL EXPERIENCE/SCOPE OF PRACTICE

- Clientele includes financial institutions, private individuals, attorneys, corporate and non-profit organizations, and governmental agencies.
- Appraisal assignments include industrial properties, office and retail buildings, improved and vacant land, large and small residential income properties, hotel and motel properties, detached single-family residences, townhouses, as well as numerous special use properties.
- Experienced in the valuation, analysis, and feasibility of Photovoltaic (solar) Power systems as a component of real estate.
- Experience in preparation of reports for conventional lending, SBA, expert witness and litigation support, eminent domain, environmental impact analysis, consultations and appraisal reviews.
- Appraisal assignments and/or reviews have been completed in Apache, Cochise, Pima, Coconino, Gila, Graham, Greenlee, La Paz, Maricopa, Mohave, Navajo, Pinal, Santa Cruz, Yavapai, and Yuma Counties within the state of Arizona.

Qualifications of Gordon L. Wicker (continued)

COMPLETED WORK/APPROVED APPRAISER FOR

1 st Bank Yuma	JPMorgan Chase Bank
1 st National Bank	Jones, Lang, LaSalle, Inc.
AEA Federal Credit Union	Karp & Weiss, PC
Alliance Bank of Arizona	Keig Financial
Allstate Appraisal, LP	Keybank Real Estate
Allstate Life Insurance Company	Keystone Capital
American Family Financial Services	Lehman Brothers Bank
Andante Law	M&I Marshall & Ilsley Bank
Arizona State Credit Union	Marshall Foundation
Artesia Mortgage Capital	Merrill Lynch
BNC National Bank	Mesch, Clark & Rothschild, P.C.
Bank of America	National Bank of Arizona
Bank of Arizona/Bank of Oklahoma	Navajo Nation
Bank of Tucson	Nevada Commerce Bank
Bank of the West	Northern Trust Bank
Borrego Springs Bank	PCV / Murcor
Business Development Finance Corporation	PGP Valuation, Inc.
CIT Small Business Lending	PICOR Commercial Real Estate Services
CNL Commercial Finance	Poli & Ball, PLC
California Bank & Trust	Quarles & Brady, LLP
Canyon Community Bank	Raytheon
Church of Latter Day Saints	Renaud, Cook, Drury, Mesaros, PA
Churchill Commercial Capital	Salt River Pima-Maricopa Indian Community
Citibank	Santa Cruz County
City of Tucson	Sonoma National Bank
Colonial Bank	Source One
Columbia State Bank	Southern Arizona Community Bank
Commerce Bank of Arizona	Southern Pacific Thrift
Compass Bank	State Savings
DOWL/HKM	Sterling Savings Bank
East-West Bank	Sundt Companies
Equitable Life Insurance/AXA	Sunnyside Unified School District
Evangelical Christian Credit Union	SunWest Bank
First California Mortgage	Territorial Capital
First Community Bank	Texas Instruments
First Muirfield	Tierra Right of Way
Fleet Mortgage	Torrey Pines Bank
Foothills Bank	Tucson Airport Authority
G.E. Capital	Tucson Federal Credit Union
G.E. Commercial Finance	Tucson Unified School District
Global Solar Energy, Inc.	U of A Foundation
GMAC Commercial Mortgage	University of Arizona
Hecker, Phillips & Zeeb, Attys., PLC	US Bank
Hilton Financial	US Small Business Administration
Holualoa, Arizona	US Government, Dept of Veterans Affairs
HUD	Vantage West Credit Union
ISI Professional Services	Wachovia Bank
Imation/3M	Washington Federal Savings
Irwin Union Bank	Yuma Community Bank