

Curriculum Vitae/Resume of Tony Marks, SRA

Licensed Real Estate Broker #01078317
Certified Residential Appraiser #AR011865

CONTACT INFORMATION

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SUMMARY

Tony Marks is a Licensed Real Estate Broker, and a Certified Residential Appraiser with the State of California, who has over 35 years of real estate experience in the Northern Bay Area Counties of Sonoma, Marin, Napa and Solano. Tony is an SRA designated member with the Appraisal Institute (AI) and holds a coveted position on the Veterans Administration's (VA) Appraiser Panel. He performs valuations, consulting, and expert witness testimony on all types of residential real estate, for many different uses. Tony also represents buyers, sellers, and investors with real estate transactions. Regular clients include attorneys, banks, credit unions, mortgage bankers, government entities, accountants, and private parties.

EXPERIENCE

- The Marks Company - April 1994 to Present (Owner/Appraiser/Broker)
- Flanagan Associates - November 1991 to April 1994 (Associate Fee Appraiser)
- Better Homes We-x-cel, Inc. - April 1989 to November 1991 (Licensed Realtor/Appraiser Trainee)

PROFESSIONAL AFFILIATIONS / AWARDS / CERTIFICATIONS

- Bureau of Real Estate Appraisers (BREA) - CA. Certified Residential Real Estate Appraiser #AR011865
- Department of Real Estate (DRE) - CA. Licensed Real Estate Broker #01078317
- Appraisal Institute (AI) - SRA Designated Member, Litigation Certificate
- Real Estate Appraisers Association (REAA/North Bay Chapter) - Member
- Bay Area Real Estate Information Services (BAREIS-MLS) - Member
- Veterans Administration (VA) - Panel Appraiser
- National Association of Realtors (NAR) - Member
- California Association of Realtors (CAR) - Member
- North Bay Association of Realtors (NORBAR) - Member

APPRAISAL CLASSES

- National USPAP Update (2025, 2023, 2021, 2019, 2017, 2015, 2013, 2011, 2009, 2007, 2005, 2003, 2001, 1999, 1997, 1995)
- Federal and State Laws and Regs – REAA/McKissock/Appraisal Institute (2025, 2023, 2021, 2019, 2017, 2015, 2013, 2011)
- Cultural competency and Eliminating Bias in Appraising – REAA/McKissock (2025, 2023)
- Expert Witness Testimony – REAA/McKissock (2025, 2012)
- VA Appraisal Requirements and Guidelines – McKissock (2025)
- Performing Estate Appraisals – McKissock (2025)
- Valuation of Residential Solar – McKissock (2025)
- Cultural Competency & Eliminating Bias in Appraisals REAA - (2022)
- Business Practices and Ethics – Appraisal Institute (2020)
- Appraising Homes with Accessory Dwellings – REAA (2019)

APPRAISAL CLASSES CONTINUED

- Northern California Residential Appraisal Conference – Appraisal Institute (2019)
- Appraising Small Acreage Properties – REAA (2019)
- Casualty Loss Appraising – REAA (2017)
- Technology for Real Estate Appraisers – REAA (2017)
- Residential Property Inspection – McKissock (2017)
- Appraisal Reporting Issues/Round Table – REAA (2016)
- Highest & Best Use Analysis – REAA (2016)
- Business Practices & Ethics - Appraisal Institute (2015)
- Land Valuation - REAA (2015)
- Residential Taps - Appraisal Institute (2014)
- What is “Market Value” - REAA (2014)
- Nor-Cal/Annual Fall Appraisal Conference - Appraisal Institute (2013, 2006, 1997)
- North Bay Real Estate/Market Update - Appraisal Institute (2013)
- Building Construction Quality & Types - REAA (2012)
- Loss Prevention for Appraisers - LIA Administrators (2012)
- Uniform Appraisal Dataset (UAD) - REAA (2011)
- Small Vineyard Valuation & Estate Homes - Appraisal Institute (2011)
- Litigation Appraising - Appraisal Institute (2010)
- Condemnation Appraising - Appraisal Institute (2010)
- The Appraiser as an Expert Witness - Appraisal Institute (2010)
- Using Spreadsheet Programs in Real Estate Appraisals - Appraisal Institute (2010)
- Advanced Residential Applications & Case Studies Parts 1 & 2 - Appraisal Institute (2010)
- Real Estate Finance, Statistics & Valuation Modeling - Appraisal Institute (2010)
- Appraisal Review-Sales Comparison & Cost Approaches - Appraisal Foundation/ABA (2010)
- Residential Sales Comparison & Income Approach - Appraisal Institute (2010)
- Residential Site Valuation & Cost Approach - Appraisal Institute (2009)
- Residential Report Writing & Case Studies - Appraisal Institute (2009)
- Critical Report Writing Skills - Worldwide ERC (2009)
- Appraising Residences in Common Interest Developments - REAA (2009)
- Residential Market Analysis and Highest & Best Use - Appraisal Institute (2009)
- Business Practices & Ethics - Appraisal Institute (2009)
- National Relocation Conference & RacTrac - Worldwide ERC & RAC (2009)
- Federal Guidelines & Updates - REAA (2009)
- Appraisals of Real Property in Distressed Markets - Appraisal Foundation (2009)
- Current Enforcement/Fraud Issues - REAA (2009)
- FNMA 1004 MC - Acheson Appraisal (2009)
- Appraisal Foundation Update - REAA (2008)
- REO Appraisals - Acheson Appraisal (2008)
- FHA/HUD Update - Acheson Appraisal (2008)
- Data Acquisition - REAA (2008)
- Monterey Bay Appraisal Seminar (2008)
- NAIFA Ethics 5.0 - NAIFA (2008)
- Sales Concessions in Residential Markets - REAA (2008)
- Appraising a Changing Economic Frontier - REAA (2008)
- Relocation Training Program - Worldwide ERC (2007)
- Appraising Rural Properties - REAA (2009, 2007)

APPRAISAL CLASSES CONTINUED

- Scope of Work - REAA (2007)
- Appraisal Fraud - REAA (2007)
- Appraiser Liability - REAA (2007)
- Future of Appraising - REAA (2007)
- Appraisal Trends - McKissock (2006)
- Scope of Work - McKissock (2006)
- Fannie Mae New Forms - Acheson Appraisal (2005)
- Appraisal Today Conference (2005, 2004, 2003)
- The Art of Appraisal Review - McKissock (2005)
- Developing & Growing an Appraisal Practice - McKissock (2005)
- Appraiser Liability - McKissock (2003)
- Complex Appraisals - Acheson Appraisal (2000)
- Review Appraising - Acheson Appraisal (2000)
- The New FHA/HUD - Acheson Appraisal (1999)
- FHA 203(k) Appraising & Consulting - M.A. Young & Associates (1995)
- Understanding Limited Appraisals - Appraisal Institute (1994)
- Becoming an FHA/HUD Appraiser - Acheson Appraisal (1994)
- Residential Appraising - First Nationwide Bank (1993)
- Appraisal Procedures - Appraisal Institute (1993)
- Residential Valuation - Appraisal Institute (1992)
- Standards of Professional Practice - Appraisal Institute (1992)
- Appraisal Principles - Appraisal Institute (1992)
- Appraising with an HP-12C - Appraisal Institute (1991)

OTHER REAL ESTATE CLASSES

- Consumer Protection
- Real Estate Contracts
- Disclosure Obligations in Real Estate
- Recognizing Real Estate Red Flags
- Agency
- Trust Fund Handling
- Real Estate Escrow
- Real Estate Finance
- Real Estate Law
- California Real Estate Principles
- Real Estate Ethics
- Risk Management
- Fair Housing
- Real Estate Economics
- Property Management
- Hazardous Materials Technician
- California Real Estate Practice

GENERAL EDUCATION

- Associate in Science Degree / College of Marin - 1989